



# TRAINING OF SPRING COHORT (2021)

1 Jun 2021

**Pitching & Teaser Writing** 

11 Jun 2021

Orientation

Jun – Aug 2021

**Training Modules** 

#### Training Modules:



Market Validation & Value Proposition



Product Design 3 (g)(g)

NPI, Product Management & Manufacturing

CAD & Prototyping



PCB & Electronics

Hardware & Software

Integration

Intellectual Property & Certification 8 20

1-on-1 Consultation

AUG

JUN

JUL





# COMMON SHORTAGES OF ENTREPRENEURS IN HARDWARE DEVELOPMENT



## Idea

No competitor

Assume the Market needs exist

No Product Market Fit study (PMF)

No project planning



## Design

Drive by passion

Pursue for perfection

Over Engineering

Did not Consider Manufacturability

No Manufacturing Cost control



## **Manufacture**

<u>Unfamiliar with factories</u> <u>requirement</u>

M. SPEC Process

BOM Test procedure MOQ Yield & loss

Material C

Tolerance

## **Market**

Certification requirement

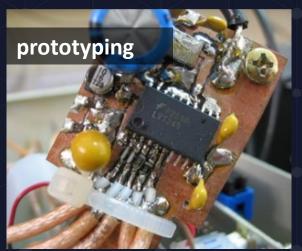
IP strategy

Clients & Market adoption





## PRODUCT READY?







#### drafting specifications

- powered through Rechargeable battery built-in and external
   Operating Time: at least 8 hours
- Lithium Polymer rechargeable battery, 2000+ mAh
- · Charging via USB Micro B port

Low power 16 bits Embedded System

- 16KB Flash, 512Byte RAM Frequency at 433MHz, 16 Channels
- 1-3 km communication distance

Threshold triggered alert and report to server

· Threshold triggered alert and report to server

· Fall detection alert and report to server

- · 2 Colors LED status indicators (red, green)
- . Four buttons key pad on/off, volume +/-, talk button, Panic





## **GAP TO BRIDGE ON THE HARDWARE JOURNEY**

Who Are We

**Product Market Fit** 

**Survey Tools** 

**Project Planning** 

Accreditation

**IP Strategy** 

Market Identification



Idea



Design

**Design Tools** 

**User Experience** 

MVP

DFM

Prototyping

**Factories Jargon** 

Supply Chain



Market

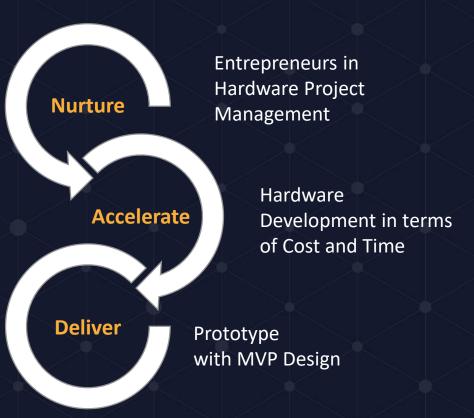


**Manufacture** 





## IDM<sup>2</sup> HARDWARE ACCELERATOR - SCOPE OF CONTENT





#### **DFM Workshops**

Science Park Facilities



Partners support





#### **GBA Supply Chain**

Proof of concept by









## THE AIM & OUTCOMES

Support you to overcome the design and manufacturing challenges

By the end of the journey you should be awarded with



Target
Market &
Clients



Better Project Planning



Design
Thinking &
DFM



Manufacturing Jargon



MVP Design with Prototype



GBA Supply Chain









**Free of Charge** 



HKSTP Incubatees,
HKSTP Tenants and
FHKI STAR Programmes Candidates
are Welcome



#### HK\$50K Credit for Prototyping

- eligible for <u>HKSTP</u> incubatees
- with <u>6 or more modules completed</u>





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## **SPECIALIST CLINICS**

Domain experts in various areas serve as coaches

Offer <u>1-on-1 consultation</u> to the iDM<sup>2</sup> participants upon topics requested





(2)



3



4



(5)

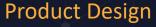


Market Research & Business Modelling

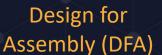




Design for Manufacture











Tooling

Printed Circuit
Board (PCB) Design





Product Certification

# Programming & Cloud



Intellectual Property Protection

#### STRATEGIC PARTNERS







#### **INDUSTRIAL PARTNERS**



















#### **SUPPORTING PARTNERS**











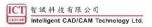




























## **APPLICATION TIMELINE**



23 Apr

Application deadline



3 May

Shortlisted Applicants will receive Invitation of Admission Interview



10 - 14 May

Admission Interview
10 mins Presentation +
20 mins Q&A

#### **Selection Criteria**

- Current stage of your project / product
- Relevant to hardware development



24 May

Admitted Candidates will receive a Confirmation Email

