



Press Release

For Immediate Release

HKSTP and AWS Enhance Collaboration with the Establishment of Hong Kong's First AWS Joint Innovation Center

(Hong Kong, 29 September 2023) – Hong Kong Science Parks Corporation (HKSTP) and Amazon Web Services (AWS) are set to strengthen their strategic collaboration with the establishment of the first AWS Joint Innovation Center (JIC) in Hong Kong. This JIC aims to increase support for local start-ups, link up enterprises and start-up ecosystems, and nurture digital talent. Both parties will jointly select and invest resources to incubate start-up teams, focusing on cutting-edge technology areas pertinent to Hong Kong. The inaugural co-incubation programme will focus on artificial intelligence (AI), with a goal to nurture 100 start-ups. Furthermore, HKSTP will integrate AWS's AI courses, the AI learning tool AWS DeepRacer, and competition programme into its permanent learning infrastructure. This effort will enhance talent development and stimulate innovation, thereby providing a continuous learning environment.

AWS Joint Innovation Center (JIC) is a collaborative innovation programme designed for enterprises and institutions. By combining resources, it incubates promising startups and nurtures digital talent. Additionally, the JIC is committed to connecting local markets with the AWS global startup community, creating more opportunities for startup development and overseas market expansion. To date, AWS has established over ten such cooperative innovation programs worldwide, including in Singapore, India, and Taiwan. Hong Kong's first JIC will serve as a platform for local startups to connect with the global AWS startup network. It will also facilitate startups from other countries and regions to break into the Hong Kong market, promoting bilateral tech innovation.

The upcoming Co-incubation programme will offer robust support to eligible start-ups at all stages. AWS will provide free cloud resources, professional technical training, AI and machine learning coaching, business development support, and innovative educational resources. AWS will utilise its decade-long customer and partner network in Hong Kong to launch long-term projects that connect start-ups with large enterprises, fostering deep collaboration. HKSTP will make use of its vibrant innovation and technology (I&T) ecosystem to provide start-ups with office space, infrastructure, and professional guidance from mentors, strategic partners and investors to outreach to potential partners and investors. Each shortlisted start-up will receive up to HKD 1.29 million in funding. For further information about the Co-incubation programme, please visit the [webpage](#).

Albert Wong, CEO of HKSTP, said, "I am honoured to witness the establishment of Hong Kong's first AWS JIC. It represents an integration of AWS's global cloud computing leadership with over 20 years of HKSTP's experience incubating startups. Our shared mission is to incubate high-potential tech ventures, provide them with advanced technologies, and accelerate their path to market success."

Robert Wang, Managing Director of AWS Hong Kong and Taiwan, said, "We are honoured to deepen our relationship with HKSTP, introducing the AWS Joint Innovation Center (JIC) to Hong Kong and thereby amplifying startup growth and transformation. The launch of this JIC is a testament to the



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vibrant progression and increasing demands of Hong Kong's startup ecosystem. We are steadfast in our commitment to continue providing AWS's support to startups, serving as a robust conduit between institutions and entrepreneurs and between Hong Kong startups and international markets."

AWS and HKSTP established a strategic collaboration in 2022, focusing on four key development areas including scientific research and development, technology simulation, co-incubation, and the nurturing of talent and innovative culture. Concurrently, they launched a six-month programme targeted at start-ups operating under a "Software as a Service" (SaaS) model, successfully recruiting and nurturing more than 50 start-ups.



Photo 1: HKSTP collaborates with AWS to establish the first AWS Joint Innovation Centre in Hong Kong. (From left to right) Larry Hu, Director, AWS Head of Startup / VC, Chester Hsieh, AWS Head of Strategic Programs, Hong Kong & Taiwan, Robert Wang, Managing Director, AWS Hong Kong & Taiwan, Albert Wong, CEO of HKSTP, Derek Chim, Head of Incubation and Acceleration of HKSTP, and Winky Lau, Team Lead, Co-Development of HKSTP.

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About Hong Kong Science and Technology Parks Corporation

Hong Kong Science and Technology Parks Corporation (HKSTP) has for over 20 years committed to building up Hong Kong as an international innovation and technology hub to propel success for local and global pioneers today and tomorrow. HKSTP has established a thriving I&T ecosystem that supported over 10 unicorns and Hong Kong's leading R&D hub with over 13,000 research professionals and over 1,400 technology companies focused on healthtech, AI and robotics, fintech and smart city technologies.

Established in 2001, we attract and nurture talent, accelerate and commercialise innovation and technology for entrepreneurs on their journey of growth. Our growing innovation ecosystem is built around our key locations of Hong Kong Science Park in Shatin, InnoCentre in Kowloon Tong and three



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modern InnoParks in Tai Po, Tseung Kwan O and Yuen Long. The three InnoParks are realising a vision of new industrialisation for Hong Kong. The goal is sectors like advanced manufacturing, electronics and biotechnology are being reimagined for a new generation of industry.

Through our infrastructure, services, expertise, and network of partnerships, HKSTP will help establish innovation and technology as a pillar of growth for Hong Kong, while reinforcing Hong Kong's international I&T hub status as a launchpad for growth at the heart of the GBA innovation powerhouse.

More information about HKSTP is available at www.hkstp.org.

About Amazon Web Services

Since 2006, Amazon Web Services has been the world's most comprehensive and broadly adopted cloud. AWS has been continually expanding its services to support virtually any workload, and it now has more than 240 fully featured services for compute, storage, databases, networking, analytics, machine learning and artificial intelligence (AI), Internet of Things (IoT), mobile, security, hybrid, virtual and augmented reality (VR and AR), media, and application development, deployment, and management from 102 Availability Zones within 32 geographic regions, with announced plans for 12 more Availability Zones and four more AWS Regions in Canada, Malaysia, New Zealand, and Thailand. Millions of customers—including the fastest-growing startups, largest enterprises, and leading government agencies—trust AWS to power their infrastructure, become more agile, and lower costs. To learn more about AWS, visit aws.amazon.com.

Media Contact:

Hong Kong Science and Technology Parks Corporation

Angela Wan

Tel: +852 2629 2329

Email: angela.wan@hkstp.org

Edelman Public Relations

Sonia Leung

Tel: +852 2837 4775 / 9684 9460

Email: Sonia.Leung@edelman.com/

Edelmanhkstppr@edelman.com

Amazon Web Services (AWS)

Rachel Wu

Tel: +852 2597 1567

Email: wurache@amazon.com